

Convenience ■ Affordability ■ Choice™



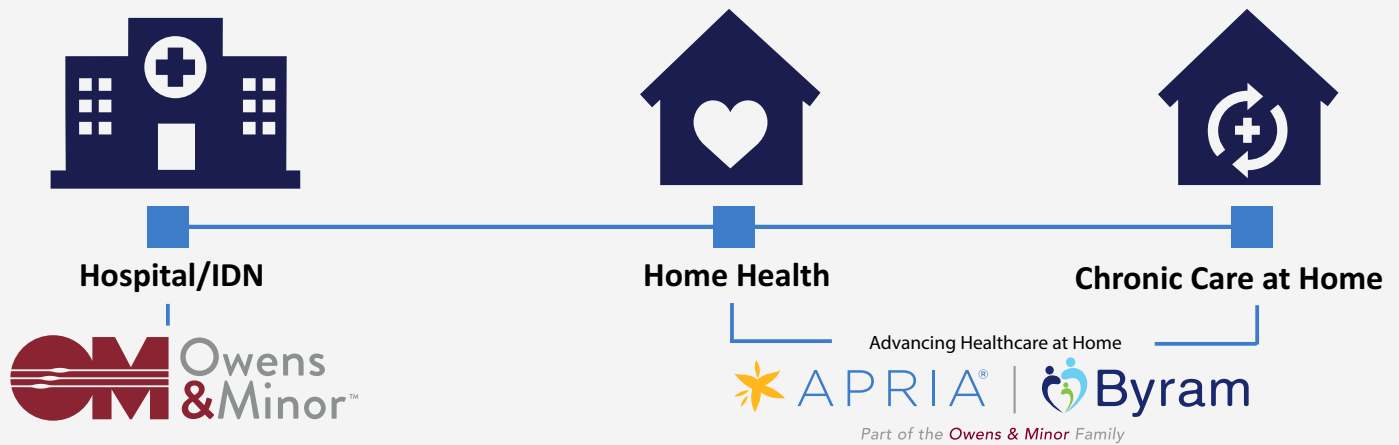
Advancing Healthcare at Home™

Apria and Byram, the Patient Direct segment of Owens & Minor, are the providers of choice for managed care organizations nationwide.

Apria and Byram

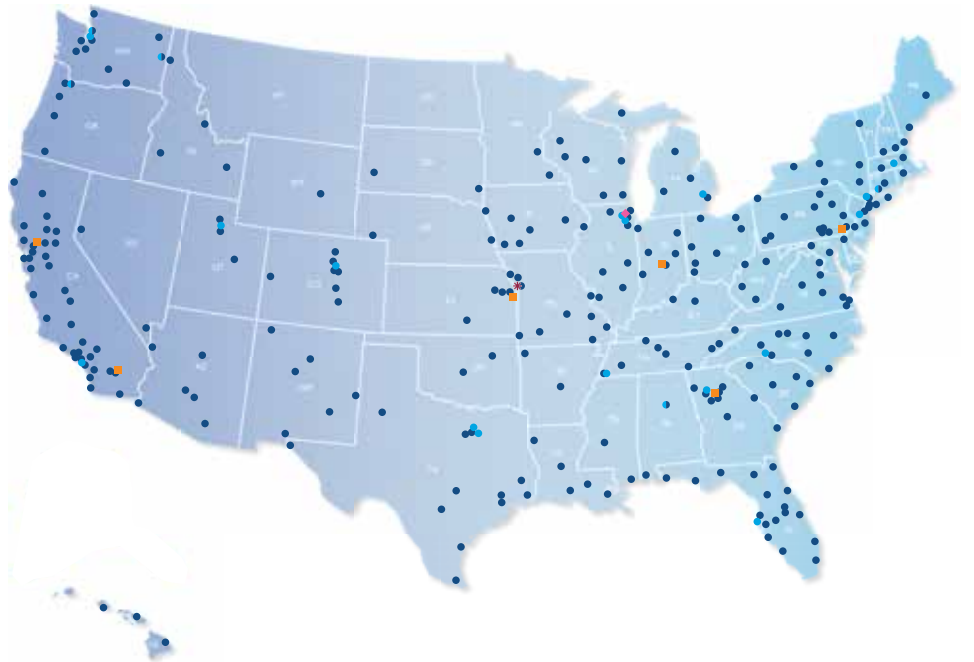
As part of the Owens & Minor family we serve the entire health plan member journey—from hospital to home. Apria and Byram are leading national providers of medical equipment, supplies, and care solutions that help manage, heal and promote better health and quality of life across a broad range of disease states. Together, our goal is to advance healthcare at home.

A Part of the Owens & Minor Family of Solutions Covering the Entire Patient Journey



Supporting patients as their care transitions from hospital into the home across the U.S.

 8000+ Teammates	 290 MILLION Covered Lives
 50+ Million Patients Served	 300 Sites in U.S.
1200+ Branded Manufacturers	





As a leading U.S. provider of home healthcare products and services, Apria helps millions of health plan members live healthier and feel better every day. We partner with clinicians to ensure your health plan members are receiving the high-quality equipment and compassionate support they need.

Comprehensive Range of Products and Services

- Home Respiratory
- Obstructive Sleep Apnea
- Negative Pressure Wound Therapy
- Mobility

Expansive Network of Branches, Delivery Technicians, and Respiratory Therapists

- Approximately 280 locations across the country
- We accept Medicare and most payor contracts
- We offer clinical support to health plan members via phone, in-person, and online
- Our team handles filing with insurance, so your health plan members don't have the added stress

Apria Sleep Care is designed to support health plan members with their prescribed sleep therapy and to help them accomplish their goals for better health. The program provides:

- **Sleep Coaches:** One-on-one sleep support and education to keep therapy progress on track
- **Helpful Reminders:** Automated reminders through email, text, or a phone call to assist health plan members with keeping track of their therapy needs
- **Monitoring:** Therapy adherence monitoring with sleep coaches to help health plan members keep on track
- **Online Convenience:** Convenient and timely online clinical support in the comfort of home with a local Respiratory Therapist
- **Support Team:** A support team dedicated to helping health plan members with technical and clinical issues





Byram is a leading provider of medical supplies to health plan members with chronic conditions. At Byram, your health plan member is the focus of our business.

We are proud to provide

- Over 50 years of improving outcomes and affordability of care
- National footprint with a local presence
- Insurance reimbursement and billing expertise
- In-network provider for 85% of U.S. covered lives

Comprehensive Range of Products and Services

- Ostomy
- Diabetes
- Urology
- Breast Pumps
- Wound Care
- Incontinence

Byram Health Plan Member Programs

Byram's Member-Centric Caring Touch at Home™ Programs deliver clinical support, education, and continuity of care.

All Caring Touch at Home Health Plan Member Programs features:

- Product sampling and starter kits for member satisfaction
- Health plan member education resources
- Routine member–outreach to ensure compliance
- Dedicated therapeutic Center of Excellence
- Easy online ordering with the **mybyram** mobile app and at **mybyramhealthcare.com**

ByramConnect™ Diabetes Digital Solution

ByramConnect, powered by BlueStar®, is a state-of-the-art digital app that provides benefits for both plan and member. The app tracks and analyzes blood glucose, food, blood pressure, medications, weight, activity, and sleep. It's a "digital coach" in members' pockets delivering individualized, 24/7 real-time feedback.



Health plan benefits include:

- Population Management Reports
- Improved HEDIS and STAR measures
- Average savings of \$3,252 to \$5,244 Per Member with T2D annually¹
- >2 point drop in A1C for 60% of patients with A1C >9 in 24 weeks²

1 Kumbara A, Lyer A, Shomali M. Digital Health Solution on Glucose Control (2022)

2 Kumbara et al. Diabetes Technology (2022)



Apria and Byram Value-Based Contracting

We are dedicated to providing innovative and flexible contracting options based on the healthcare plans individual needs. Apria and Byram have been industry leaders in moving from traditional fee-for-service to value-based contracts.

Capitation	Per Member Per Month (PMPM)	Ability to Apply to all Therapies	Experienced in Capitation
Service Level Agreements	On-Time Delivery	NPS Scores	Escalation Resolution
Value Based	Performance and Data-Based Metrics	Utilization Management	ByramConnect™ Diabetes Population Management

Why Apria and Byram?

We Deliver More Than Medical Equipment and Supplies

DMEScripts Electronic Ordering Platform

Easy-to-use physician ordering portal saves time and reduces paperwork.

Large Health Plan Conversion Experience

Apria and Byram have more experience in converting large member populations than most DME providers.

Caring Touch at Home™ Patient Programs

Members receive clinical support through telehealth or home visits, patient education materials, and continuity of care.

Value-Based Care Programs

Diabetes, Incontinence, CPAP, and NIV Programs may control costs and can improve outcomes.

Comprehensive Product Choice

We carry all major brands that your health care providers prescribe to your members.

World-Class Customer Service and Operations

On time delivery and order accuracy.

Dedicated Field Sales Team

Onsite hospital liaisons, territory managers, account managers, and wound care specialists who call your providers and facilitate orders.

Patient-Engaging Ordering Technology

Easy ordering via mobile app, text, or online.

Apria's and Byram's Comprehensive Product Portfolio Offers Health Plan Members Quality Choices

- Oxygen
- Sleep Equipment
- Non-Invasive Ventilation
- Negative Pressure Wound Therapy
- Ostomy Supplies
- Breast Pumps
- Urology Supplies
- Wound Care Supplies
- Incontinence Supplies
- Insulin Pumps and Supplies
- Continuous Glucose Monitors and Supplies
- Invasive Ventilation
- Other DME



Diabetes



CPAP



Oxygen



Urology



Ostomy



Mobility



Wound Care



Incontinence



Breast Pumps